**“MEET THE PV MARKET!”**

**November 19-20, 2012**

Largest PV Conference & Networking Fair in Romania

**CONFERENCE AGENDA**

**Day 1, 19th of November**

**8:30 AM - 9:00 AM - Welcome coffee and delegates registration

9:00 AM - 11:00 AM Section 1 – Regulatory and Political Environment**
- Governmental views on the PV industry in Romania – what to expect in 2013?
- The future of PV energy in Romania (projects under construction, reduction of green certificates)
- Authorizations conditions and requirements for PV projects

**11:00 AM - 11:15 AM - Coffee Break**
**11:15AM – 12:30 PM - Section 2 – Permitting and Tax Aspects of PV Projects**
- Tax issues related to PV projects
- Role of tax incentives in PV projects
- Permits and licensing for PV projects
- The Real Estate Side of PV Parks: Superficies or Ownership?
- What you need to know for a successful PV investment in Romania

**12:30 PM - 01:30 PM - Networking lunch**

**1:30 PM – 2:30 PM - Section 3 – Financial issues and banks procedures**
- Projects Development and Financing
- What projects fails for financing and why
- Project Finance and Analysis
- Financing Innovative Initiatives

**02:30 PM- 2:45 PM - Coffee Break**
**2:45 PM – 4:00 PM - Section 4 – International Experience**
- China vs. EU
- Business models from other markets

**Day 2 – 20 November 2012

8:30 AM - 9:00 AM - Welcome coffee and delegates registration

9:00 AM – 10:00 AM Section 1 – Engineering and Installers**
- Project Management Systems
- Importance of feasibility studies
- Solar Resource Assesment - Dealing with the uncertainty
- Photovoltaic Power Plant Development and Grid Connection

**10:00 AM – 11:00 AM Section 2 – Constructors**
- Build projects - learning from experience;
- Case studies of local implementation - success stories

**11:00 - 11:20 - Coffee Break

11:20 AM – 12:30 Section 3 – Equipment Suppliers and EPC**- EPC practical issues: key elements/ types of EPC contracts
- Optimizing technologies and implementations

**12:30 PM - 2:00 PM - Networking lunch

2:00 PM - 3:00 PM Section 4 – Investors**
- Projects to go - expectations of investors
- What projects are attractive to Romanian PV industry
- Which are the characteristic of developing a successful PV project in Romania